

# EXHIBITOR PROSPECTUS

# LOOKING TO FIND FLORIDA'S TOP EXECUTIVES IN ONE PLACE?

Apply to be an exhibitor at the 2024 Leadership Conference on Safety, Health + Sustainability. Space fills up quickly, so claim your spot today and network with hundreds of CEOs, executives, and other decision-makers from Florida's leading businesses. The conference will kick off with legendary athlete Michael Phelps.

# **EXHIBITOR BENEFITS**

As an exhibitor, not only will you have first-hand access to Florida's key decision-makers, but you will also have the ability to:

- Build and Cultivate Key Relationships Other business leaders, policymakers and community members regularly attend the conference. Take time to talk and network.
- Grow Your Sales Pipeline From meeting with prospective clients to demonstrating your product or service, get in front of decision-makers to help generate leads and sales.
- Strengthen Your Brand Reputation Attending decisionmakers look forward to the Florida Chamber Leadership Conference to help introduce them to new and strategic brands.

# **EXCLUSIVE TO EXHIBITORS**

Don't miss out on the chance to:

- Access to Exclusive Networking Events From breakfasts to receptions, keep your business top of mind at important touchpoints throughout the conference.
- Conference Directory Prominent Placement Exhibitors are prominently listed in the conference directory distributed to all attendees.
- Sponsorship Opportunities Is there a breakfast or reception you know you want your people and business front and center at? Sponsor it to keep your brand top of mind and increase brand awareness.



# EXHIBITOR PROSPECTUS

This is the fourth annual Leadership Conference on Safety, Health + Sustainability for the Florida Chamber Safety Council, where hundreds of EHS professionals will be in attendance. This is the perfect opportunity for safety, health and sustainability companies to showcase their products and services.

# **EXPOSITION**

The Expo Hall will open on Thursday, May 9 at 7:00 am until 4:00 pm, and on Friday, May 10 from 7:00 am to 1:00 pm. Exhibitors can set up their booths on Wednesday, May 8 from 11:00 am to 4:00 pm. Move-Out will be 1:30 pm to 5:00 pm on Friday, May 10.

# **EXHIBITOR PACKAGE**

- 8' x 10' Booth
- Two (2) representatives per booth
- Up to two (2) lunch tickets per booth each day. Additional lunch tickets are available for purchase. No outside food will be allowed at the Conference for immediate consumption.
- Exhibitor Name and link to website in the Florida Chamber Safety Council Leadership Conference on Safety, Health + Sustainability Webpage
- Conference graphics







# **EXHIBITOR SERVICES**

AGS Expo Services has been designated as our Event Service Contractor. A customized Exhibitor Services manual in pdf format will be available online at the Florida Chamber Safety Council Conference page for easy print and review. The Service manual will be available 24/7 for Exhibitors with detailed show information to make the ordering process simpler. AGS will provide a service center with two full-time event services staff members. Services will be provided throughout move-in, the show, and move-out. AGS will also provide material handling services.

# **BOOTH SELECTION & PRICING**

Full payment (check or credit card) will be required at the time of reservation.

Booth Type	Price
Lead Retrieval App INCLUDED	\$1,250

Lead Retrieval App, Attendee List and \$1,500
Optional Learning Lab (20 Min. Presentation) INCLUDED

\*Florida Chamber of Commerce and Florida Chamber Safety Council members will receive a 10% discount off booth price.

# CONFERENCE LOCATION

Disney's Contemporary Resort 4600 North World Drive Lake Buena Vista, Florida 32830-8413 407.824.1000

https://disneyworld.disney.go.com/resorts/contemporary-resort/





# **LODGING**

A limited number of rooms have been set aside for conference attendees and exhibitors at Disney's Contemporary Resort. Rates for the room block are as follows:

Attendee Rooms \$324 per night

Rates are subject to applicable sales and resort taxes. Subject to availability.

Please contact Disney Group Reservations at 407.939.4686 between 8:30 am - 6:00 pm EST to reserve your room or by visiting using this link to receive the Conference Group Rate.

Note: All conference meetings will take place at Disney's Contemporary Resort.



QUESTIONS?
PLEASE CONTACT



# **TERMS & CONDITIONS**

# **Expo Dates and Hours**

Thursday, May 9, 2024 7:00 am to 4:00pm Friday, May 10, 2024 7:00 am to 1:00 pm

#### **Exhibitor Move-In/Move-Out**

Move-In: Wednesday, May 8, 2024 11:00 am to 4:00 pm Move-out: Friday, May 10, 2024 1:00 pm to 5:00 pm

No one under the age of 16 will be allowed in the Expo Hall during move-in or move-out. Exhibitors will not be allowed to dismantle their booth or do any packaging before 1:00 pm on Friday May 10, 2024. Violators will be fined \$400.00 and will be excluded from next year's show until fine is paid in full. Booth space must be left in the same condition as it was at the time of occupancy. Exhibitor accepts all labor and material charges for any material left in the booth that requires additional cleaning, or large amounts of materials removed. Exhibitors are responsible for removal of booth marking tape, carpet tape, and tape residue left on floors.

# **Eligibility of Exhibitors**

Eligibility is limited to companies that supply products and/or services specifically related to the safety, health, environmental, and sustainability industries. The Exhibitor agrees not to display products or literature that it does not regularly sell or distribute, except as may be necessary to illustrate application of its products. The Florida Chamber Safety Council reserves the right to deny participation to any company whose business is determined to be inappropriate for the exhibition.

Booth will be assigned on a first come first basis, sponsors taking priority. Florida Chamber Safety Council will attempt to honor an Exhibitor's request; however, the Florida Chamber Safety Council reserves the right to assign the Exhibitor the best space available should the Exhibitor's choice be unavailable.



# **Booth Payment**

Full payment for the booth must be accompanied with the application or you can <u>register online here</u>. Credit Cards and/or check payable to the Florida Chamber Safety Council are accepted as payments.

# **Operation of Booths**

Booths must be open to all registrants and manned during all Expo hours. All contests, promotions, demonstrations, and literature distribution must be confined to the Exhibitor contracted booth space. Booth space must be planned to allow adequate viewing area so aisle traffic is not obstructed. Audiovisual devices/effects and demonstrations will be permitted only at such sound intensity as does not interfere with the activities of neighboring Exhibitors.

# **Display and Booth Regulations**

Booths are 8' by 10'. No exhibit display products or signage may exceed 8' in overall height. Request for height variance must be submitted to the FCSC and Disney's Contemporary Resort for approval 60 days prior to event. No hanging signs allowed. All efforts to design the booth must be in such a way as to not violate the rights of other Exhibitors and visitors. Each Exhibitor must have a fair sight line from the aisle, regardless of the size of the exhibit. All bunting, draperies or other fabrics must be fireproofed before entering the into the decoration of any exhibits. Open flame lighting devices, flammable liquids, propane and butane or liquefied petroleum gas are prohibited. Paper decorations are not permitted. Adjoining aisles must remain clear to ensure proper and safe traffic flow. Equipment over 4' high and within 10' of another booth will be placed in the back 5' of the booth. All booths must be must accommodate and be accessible and in compliance with the Americans with Disabilities Act. All electrical equipment must be in good working condition and able to pass inspection. Nothing can be taped, tacked, nailed or any way affixed to any interior or exterior surface of Disney's Contemporary Resort. Glitter and adhesive-backed decal are strictly prohibited.



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#### **Event Service Contractor**

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#### **Electrical Services**

If electrical services are required, please see order form in the AGS Expo Services' Service Kit.

#### Internet Access

Disney's Contemporary Resort offers complementary redundant high-capacity bandwidth for Exhibitors to access the internet in the Expo Hall and common areas within the convention center for general use. In addition to the complementary service, Disney can also provide the Exhibitors with a dedicated SSID and/or hard-wired service to access the interned inside Disney's Contemporary Resort. There will be a charge for labor and materials to set up the dedicated SSID and/or hard-wired service, however, there will not be a charge for the bandwidth used. If an Exhibitor needs wired or wireless services at any other locations (ie. Parking lots, beaches, tents, etc.) outside Disney's Contemporary Resort, there will be a charge for labor, materials, and bandwidth. Exhibitors will not be permitted to engage any third party to provide wireless or wired network services to access the internet at the hotel during the event. See order form in AGS Expo Services' Service Kit.

#### **Freight Deliveries**

Disney's Contemporary Resort will not accept freight shipments or packages for Exhibitors, show management, or its contractors. All freight must be coordinated thru our Event Service Contractor – AGS Expo Services. Disney's Contemporary Resort does not supply carts, dollies, pallet jacks, labor, etc. for Exhibitor's use.



#### Insurance

Each Exhibitor is required to carry, for its own protection and entirely at its expense, general liability insurance. The general liability insurance shall include limits of liability of not less than \$1,000,000.00 per occurrence. The Exhibitor agrees to maintain this insurance to fully protect the Florida Chamber Safety Council and Disney Destinations, LLC from any and all claims of any nature whatsoever, including claims under worker's compensation, and for personal injury, including death, which may arise in connection with the installation, operation, or dismantling of the Exhibitor's display.

## Indemnity

The Exhibitor assumes all responsibility for any or all loss, theft or damage to Exhibitor's displays, equipment and other property while on Walt Disney World Resort premises, and hereby waives any claim or demand it may have against Disney Destinations, LLC or its affiliates arising from such loss, theft or damage. The Exhibitor agrees, for the benefit of Disney Destinations, LLC and its affiliates, to comply with all Walt Disney World Resort policies for Exhibitors and all applicable laws, codes and regulations. In addition, the Exhibitor will defend (if requested by and with counsel satisfactory to Disney Destinations, LLC), indemnify and hold harmless Florida Chamber Safety Council and Disney Destinations, LLC and their respective parent, subsidiary and other affiliated or related companies from and against any liabilities, obligations, claims, damages, suits, costs and expenses. including, without limitation, attorneys' fees and costs through and including any appeals, arising from or in connection with the Exhibitor's occupancy and use of the exhibition premises or any part thereof or any negligent act, error or omission or willful misconduct of the exhibitor or its employees, contractors, subcontractors or agents.





#### **Booth Cancellation**

All cancellations must be made in writing to the Florida Chamber Safety Council on your company letterhead and are considered final. Cancellations received before March 8, 2024 will be entitled to a refund less 30% service charge. Cancellations received after March 8, 2024 will be entitled to a refund less 50% of the booth price. Cancellations received on or after April 8, 2024 will not be entitled to any refund. Unused booth space will be reassigned.

# **Policy on Selling**

To stimulate interest in the safety, health, environmental and sustainability industries, Exhibitors shall be permitted to take orders for the sale of their products or services at the Expo provided that the products or services are substantially related to the safety, health, environmental, and sustainability industries. On site product sales related to the represented industries, are also allowed, as long as it is not food and beverage for immediate consumption. The Exhibitor shall be solely responsible for any federal, state, or local taxes required to be collected or withheld if product is sold in Orlando, FL.

# **Subletting**

The space applied for is to be used solely for the Exhibitor whose name appears on the contract. Only the Exhibitor name that appears upon the face of this contract may be used to identify the leased booth space at the Expo and in all official Exhibitor listing. The Exhibitor may not assign, sublet or sublicense any part of the booth space.

# **Program Listing**

Only the company name that appears on the contract will be used to identify booth space. Company and product information provided as part of the company profile will be included in the Florida Chamber Safety Council website – Conference page and final program. Exhibitor information will be listed in alphabetical order by company name.



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# **Handout and Novelty Distribution**

Small token gifts that are worn, displayed and/or carried in the pocket, such as pens, pencils, luggage tags, or pocket calendars may be distributed from the booth without prior approval from Show Management. Handouts outside of your exhibit space are strictly prohibited. Any literature can only be displayed or distributed in the Exhibitor's own booth. No food and beverages will be permitted on the premises for immediate consumption, unless purchased through Disney's Contemporary Resort.

# **Smoking Policy**

The Leadership Conference on Safety, Health + Sustainability is a non-smoking event. Smoking is prohibited at Disney's Contemporary Resort.

# **Use of Disney Materials**

In view of the goodwill associated with the WDW Resort and the Disney Companies, except as otherwise permitted in this agreement or under another written agreement by Disney Company.





## Security

Exhibitors are responsible for the security of their booths and for any loss or damage to their property at all times. The Expo Hall will be locked before and after the Expo hours of operations. No one will be let in or out after the doors are locked. The Florida Chamber Safety Council, Disney's Contemporary Resort, and the Event Service Contractor are not liable for any loss or damage of materials, and will not be responsible for the safety or the property of the participants form theft, damage by fire, accident or other causes. Should any loss happen, report the incident to Security immediately.

## **Enforcement of Rules and Regulations**

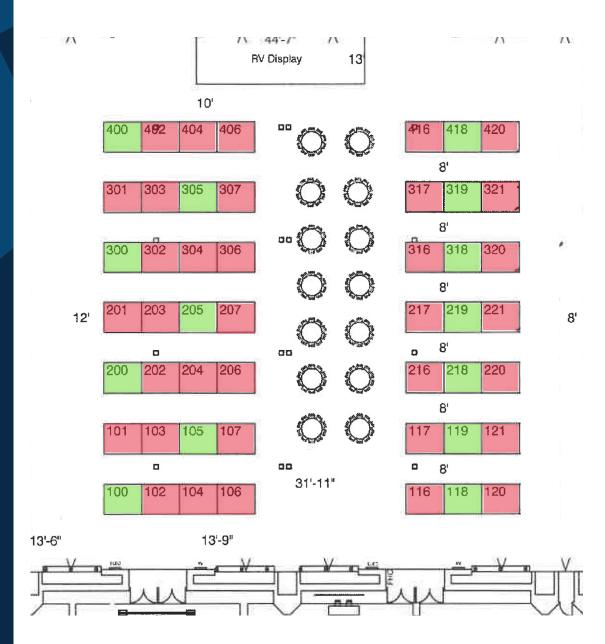
Violations of these terms and conditions and/or rules and regulations by the Exhibitor, its employee or agents shall, at the sole option of the Florida Chamber Safety Council, entitle the Florida Chamber Safety Council to terminate the Exhibitor's rights to occupy space at the 2024 annual conference. In the case of such termination, the Florida Chamber Safety Council may retain all monies paid or due by the exhibitor. Upon evidence of violation, the Florida Chamber Safety Council may terminate the contract, re-enter and take possession of the space, and may remove all persons and goods at the exhibitor's risk. The Exhibitor shall pay all expenses and damages the Council may thereby incur.

This rules and regulations may be amended at any time by the Florida Chamber Safety Council and all amendments that may be made shall be equally binding on all parties affected by them as are the original Rules and Regulations.





# **EXHIBITOR FLOOR PLAN**





# REGISTER ONLINE

# OR COMPLETE THE EXHIBITOR CONTRACT BELOW

# **Exhibitor Information**

Company Name:		
Contact:	Title:	
Address:		
City: St	ate: Zip Code:	
Phone:	Mobile:	
Contact Email:		
Website URL:		
Marketing Contact:		
Phone:	Title:	
Email:		
Onsite contact (if different than above):		
Phone:	Email:	
Booth Choice \$1,500 Qty		
	 Learning Lab? ☐ yes ☐ no	
\$1,250 Qty		
Special Request: Corner P	erimeter Wall Other	
Ist Choice 2nd Cho	ice 3rd Choice	
Payment Method:		
Conference Total:	Check Credit Card	
Exhibitor agrees to abide by all Expo Rules and Regulation	Terms & Conditions and of the 2024	

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